

A STATE OF A STATE

North America: Products & Information





TABLE OF CONTENTS

I ABOUT US

II. INTRODUCTION TO AQUATEK COATINGS

- **III. PRODUCT LINE**
- IV. BECOMING AN INSTALLER
- V. FAQ



ABOUT US

Aquatek Coatings was founded by two passion driven detailers with a no-nonsense, non over hyped approach and a goal to provide customer service, value and quality products that professionals can depend on. As former reps and installers in the coating industry, we know the frustrations on both sides of the coating business. That is why we set out with a new approach, to provide what we wanted most as installers and provide what we wanted to do most as reps.

Designed in the USA and made in Japan, Aquatek products are uniquely blended from some of the highest quality sourced SiO2 and materials. Working with our factory partners in Japan, we developed products that over deliver and are easy to install under various climate conditions. Independently tested to meet strict industrial standards and most importantly, real-world tested to confirm those results. We've set out to make what is considered complicated about coatings, sophisticatedly simple.

Mike & Jason Founders / Aquatek Coatings



AN INTRODUCTION TO AQUATEK COATINGS

Coatings are often referred to as a ceramic coating, the term "ceramic" is one that we feel has become a marketing buzzword in the industry. We prefer the term Glass Coating which is made up of a purely high concentration of Silicon Dioxide, often technically termed SiO2. Once applied, the liquid cures to a hardcrystalline layer that is completely transparent and gives the treated surface realistic long-term protection with amazing gloss.

Our quality sourced SiO2 coatings are created to be a pure glass coating and do not contain oils or PTFE which in our opinion only provide a slickness with extremely limited durability. We do not believe in a multi-layered coating concept; we developed our coatings to be a one-layer approach. Saving installation time and resources which cost the installer money. Also, eliminating the need to keep a vehicle and additional day to put on that "top" layer. Thus, increasing the output of business for the installer.

We made our coatings fast and easy to install by making our flash time quick and blended for hassle-free leveling under humid or less than ideal conditions. Our coating technology makes for an extremely hydrophobic surface that is resistant to heat, repels dirt, UV and is chemical resistant. While providing additional gloss to a properly prepared surface.



PRODUCT LINE



Products Designed for Professionals and Passionate Enthusiasts

Professionals want products that are exclusive and set them apart from enthusiasts and end-consumers. That is why we set out to design products that are only made exclusively available to our authorized team of installers. For the enthusiasts, a select group of products is made available with some products made for general use.

For our authorized installers, we've created our products exclusively for professional, working detailers. As working professionals in the detailing industry, we want products that we can trust on our customer's vehicle. Products that over-deliver and under-promise, to really impress a client.

Our goal is to serve the professional detailing market and provide products that check many of the boxes that professionals look for. No-pressure sales tactics, over-hyped marketing or tons of products. We keep things simple and uncomplicated.



PRODUCT LINE

Singular



Aquatek Authorized Installer Only

AQUATEK Singular Signature Series Glass Coating

- Single Coat layer design
- Highly Inorganic technology
- PTFE-free coating
- 6 Year Durability*

Designed and engineered as a highly inorganic glass coating to serve as a primary one-coat layer. Quick flashing for faster installations and built to make installations easier under high humidity or difficult conditions. Can be layered, but it is not essential to get additional durability. Tested and rated to meet Japanese Industry Standards, the lab testing rates it for significantly longer than the 6-year durability* we've proposed. Exceeds the 100°-degree mark for high hydrophobicity. We set out to design a coating that gives that coveted wet-look gloss without the need for additional toppers or coatings.

Provides protection to surfaces from UV, Oxidation, Environmental Contaminants, chemical resistance and does provide a level of scratch resistance.







Aquatek Authorized Installer Only AQUATEK GT Glass Coating

- Single Coat layer
- Easy Installation
- PPF & Vinyl Application as well
- 4 Year Durability*

Designed and engineered for those who need a coating with wet-look gloss and hydrophobic effect for use with vehicles where durability is not a priority. Great for protecting vehicles that are not driven daily. Built with a different structure than Singular, GT gives a smoother feel. Aquatek GT is great for use on surfaces with PPF and/or vinyl to provide protection and easy cleaning while allowing self-healing properties to do their thing.

Aquatek GT was also developed for installers that operate in markets where budget is a factor. 2-year durability for daily driver vehicles, tested and rated for significantly longer than that proposed.

Provides protection to surfaces from UV, Oxidation, Environmental Contaminants and does provide a level of scratch resistance







AQUATEK Profile Wheel and Metal Coating

- Resists Brake dust for easy cleaning.
- Easy Installation
- Chemical Resistance
- Heat resistance up to 800 degrees Fahrenheit.
- 2 Year Durability*

Aquatek Profile will leave behind a hardened high silica-content glass barrier that will protect metal trim, wheels (painted, cleared, or un-coated), exhaust tips, and painted brake calipers from road grime, brake dust, pollutants, moisture and other everyday environmental elements. Traditional wheel sealants will provide a few months of protection you can expect around 2 years out of Profile. This formula was designed specifically for wheels, and it will withstand temperatures of up to 800 degrees.

Our wheel and metal coat, designed to make installations easy, especially on difficult wheels such as chrome and black wheels. Designed to give a slick finish while giving uncompromising performance, Aquatek Profile has been real-world tested under various climates.



<image>

AQUATEK SYNTH Maintenance Spray

- Increased hydrophobic effect
- Chemical resistance
- Si02 technology
- 30-Day Durability*

Designed as a maintenance spray to give a sacrificial layer of protection to Aquatek Singular and GT while providing additional enhancement to those coatings. Great as an aid during the curing process by creating a protective membrane.

SYNTH provides a slick feel and increased hydrophobic effect, Built for use on paint finishes and coated surfaces. Recommended for monthly use to increase coating durability.



BECOMING AN INSTALLER

At AQUATEK Coatings, we are not an open enrollment type coating company. Nor is it open to the public, weekend detailers or enthusiasts. Our installers must be working professional detailers, with a proper working shop/environment, previous coating experience and proven paint correction proficiency.

Our ideal candidates are individuals who give their company's branding priority and not that of a coating company. While other companies claim to take a business to "the next level", we at AQUATEK do not take this responsibility. Our commitment is to provide quality products and support, that simple.

We don't believe in warranty promises, in fact, we don't even offer a warranty. Our installers know that they are the warranty for their clients. We have a responsibility to ensure product quality and performance for our installers. That is why we choose to make our products in smaller batches to make help provide freshly produced product.

We realize that installers are always promised "exclusivity", only to have their coating company sell to a competitor in their area. We give the strongest consideration to protect our installers from a proximity situation. We also don't demand absolute loyalty from our installers, we realize that some installers prefer to offer more than one coating company and we respect that.

For those installers who support AQUATEK with consistent effort, we return the favor by providing them with special pricing, offers and special programs. As former installers and reps, we know it goes both ways. If AQUATEK Coatings sounds like a perfect fit for you as an installer/shop, contact us and we look forward to speaking with you about being part of our team of installers.



FREQUENTLY ASKED QUESTIONS

Q: How do I become an installer?

A: Please send all installer inquiries to <u>info@aquatekcoatings.com</u> or go to our link on our website.

Q: Does Aquatek offer a warranty?

A:We do not offer a warranty program. Experienced installers know that warranties for coatings are not worth the paper they are printed on.We will always do right by our installers by providing quality and performance in our products.

Q: Does Aquatek offer exclusivity?

A:Yes,We take into account several factors to protect our installers in their territory market.

Q: Can I offer other coatings in my shop as an Aquatek Installer?

A:Yes.We do not feel that its fair for companies to pressure installers to just install their coating at their shops.

Q: Does Aquatek offer training for new installers?

A:We provide initial training on our products and installation processes at no charge to new Aquatek installers.

Q: I just started detailing and have never worked with coatings before, can I become an installer?

A: We only take on candidates with previous working experience and knowledge of coatings. Most importantly, with proven performance and knowledge in paint correction.

IN CLOSING

At Aquatek Coatings, we are committed to customer service excellence and our responsibility to our professional installers and passionate enthusiasts.

Our vision is to provide quality products and to serve you the installer with a no-pressure approach and experience as fellow detailers in the industry. To create a team of talented and passionate installers who share our passion for detailing. As a company, we have one philosophy...to always do the right thing.

